



***...The Xcellon Edge***

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## Overview

- Xcellon Capital Advisors Limited is a non-bank financial institution providing services in Investment Management, Corporate Finance, Research and Infrastructure Advisory in growth sectors of the Nigerian & West African economy.
- Xcellon Capital Advisors is an innovative firm on the cutting edge of the financial industry. Its formation and focus is a clarion call to the emergence of Nigeria and Africa as a frontier market.
- Our underlying philosophy is to combine the talents of our people with leading edge ideas to deliver actionable solutions that will help Clients achieve their investment objectives.

## Our Attributes

### ***Our Vision***

*To be the foremost investment Advisory Firm in Nigeria and West Africa*

### ***Our Mission***

*To lead Africa's Growth Process by putting Clients First and Leveraging the Power of our People and ideas to Deliver the Right Solutions*



### ***Core Values***

- *Integrity*
- *Inspiration*
- *Ingenuity*
- *Innovation*



## Our Business Focus

*Investment and Asset Management Services*

*Project and Infrastructure Advisory Services*

*Principal Investments, Private Equity & SME Financing*

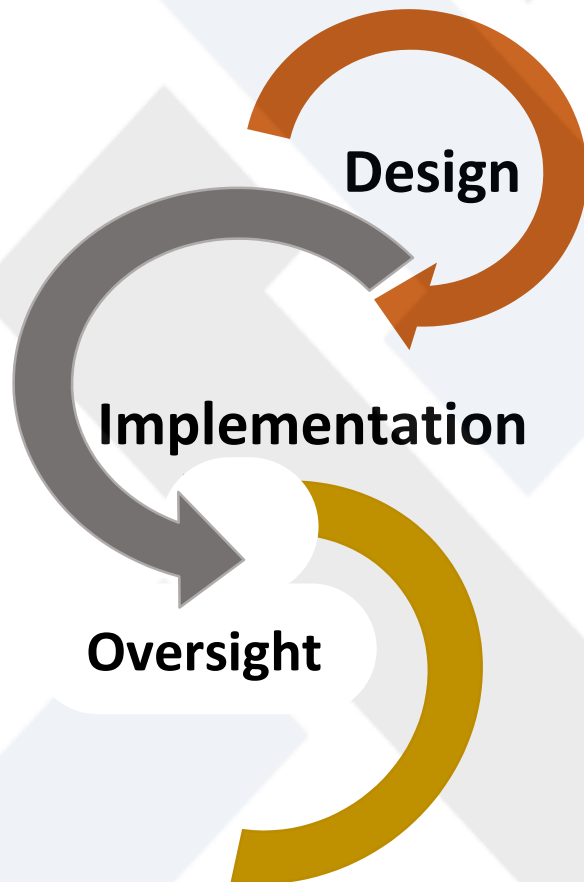
*Xcellon Capital Advisors (XCA) Research*

*Xcellon Customized Account Programs*

*Legacy Advisory Services*



## Engagement Process (Investment Advisory)

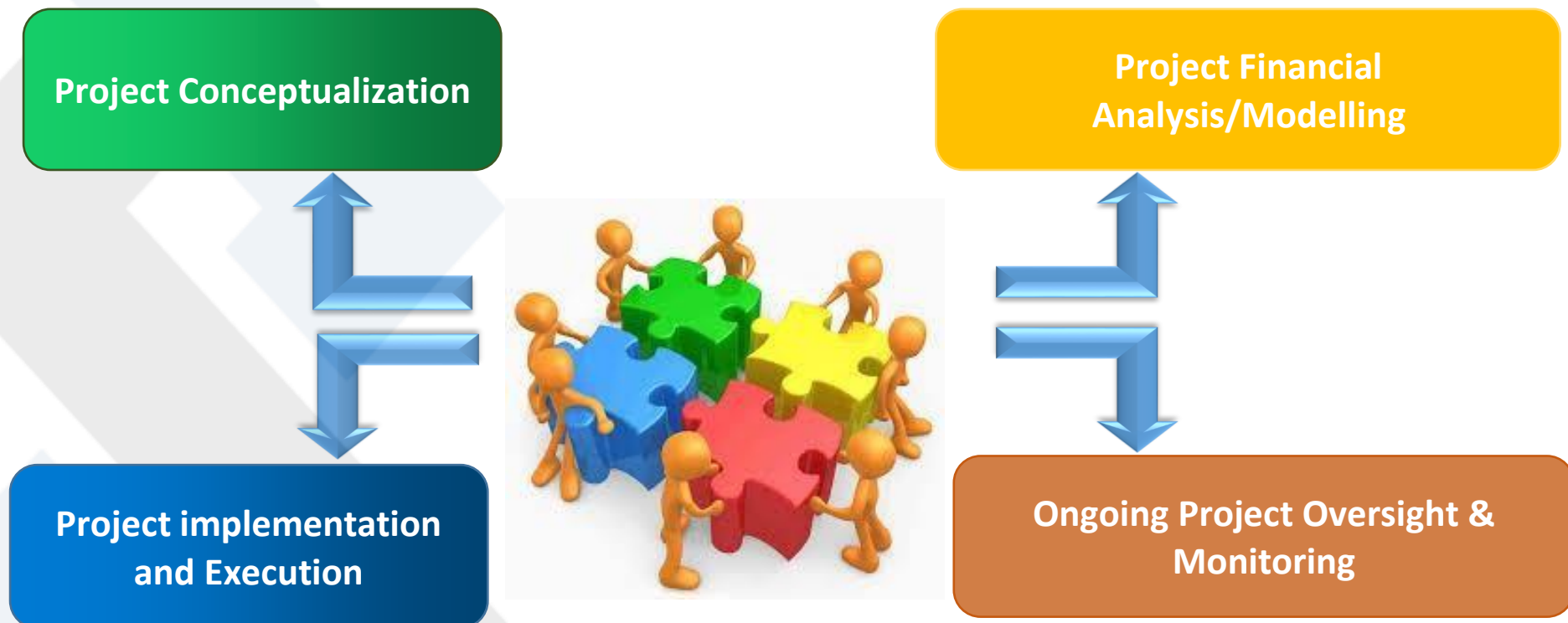


- Analyze Funding Needs
- Assess Existing Funds & Structure
- Develop Investment Policy
- Research and Determine suitable strategy

- Selection of Investment Products /Options
- Provide Asset Mix Recommendations
- Deployment of Assets

- Ongoing Portfolio Management & Cash Management
- Quarterly/Annual Account Reporting
- Periodic Review of investment Plan & Funding Needs

## Engagement Process (Project & Infrastructure Advisory)



## Our Clients

- Rivers State Ministry of Finance Incorporated
- Federal Ministry of Transportation
- Nigerian Port Authority (NPA)
- Global Interstroy Nigeria Ltd
- Cardiac Specialist of Lagos
- Easy Sauces Nigeria Ltd
- Nigerian American Business Forum
- Cortech Oil and Gas Nigeria Ltd
- Quantum Health Group
- Inter Oil Materials Services Ltd
- Wi-Pay Technologies



## Management Team

### **Chamberlain S. Peterside, Ph.D. - Chairman/Chief Executive Officer (CEO)**

Chamberlain is the Chairman/CEO at Xcellon Capital Advisors Limited. He comes with a diverse background spanning over 23 years in the global business arena, covering Investment Advisory, Wealth Management and Public Finance. He earned a Ph.D in Economics from Friendship University Moscow in 1992. Prior to founding New Era Capital Corporation, New York in 2004, he spent several years in the Global Private Client Group of Merrill Lynch, NY and HSBC Brokerage USA. He founded Xcellon Capital Advisors in 2008 and subsequently served as the Commissioner of Finance in Rivers State, Nigeria from 2011 - 2015. He rejoined Xcellon Capital to continue to advise public and private clients throughout Africa. He also currently serves on the Board of International Energy Insurance(IEI) PLC and he is a member of the Institute of Directors (IOD).

### **Atonye Wilcox, CPA - Executive Director/ Executive Vice President**

Atonye is the Executive Director at Xcellon Capital Advisors Limited. She is a finance and an accounting professional with a CPA and MBA in International Finance and has over 20 years of experience in both the public and private sectors in the US and Nigeria, including Rivers State Ministry of Finance, MTS First Wireless Limited, Puglisi & Associates, Inc., Stemmy, Tidler & Morris P.C., and Manor Care Inc. in Maryland, USA.

## Our Team

### **Babafemi Odulana, FCA - Executive Director/ Executive Vice President**

Femi is a director at Xcellon Capital Advisor Limited. He is also on the board of Wipay Technologies. He is an actuary and a finance professional with over 20 years of experience as both a corporate and consulting actuary in the US and Nigeria, including AT&T, Allstate Insurance Company and Blue Cross Blue Shield of Delaware, in the US and Giant Consultants Ltd. in Nigeria. He is a registered actuary with FRC Nigeria, a Fellow of the Conference of Consulting Actuaries (FCA), and a graduate of the Actuarial Science program & graduate teaching assistant in Mathematics at the University of Nebraska, Lincoln, USA.

### **Felix Ighodaro Aigbe- Compliance Manager/Admin Head**

Felix is the compliance Manager at Xcellon Capital Advisors Limited over 10 years' experience in the industry. Before joining he ventured into the Nigerian Capital Market at Trade Link securities Limited where he rose through various positions to becoming the Head of Operation and then the Chief Compliance Officer. His major roles at Trade Securities limited was setting up compliance policy framework to ensures smooth processes and procedures such as, compliance Manual, Company's Operational Manual, Account Opening, Best Execution policy, Investors Complaint Management frame work and Anti Laundering/combating Financing Terrorism Frame work. He also worked with the Nigeria Bottling Company (NBC), Benin city. He is a graduate of industrial chemistry from the University of Benin, Benin City.

## Our Team

### **Hakeem Ayoola- Senior Financial Analyst and Chief Financial Officer (CFO)**

Hakeem is an experienced accountant with over 10 years of experience, having worked with Promasidor Nigeria Limited as a financial Planning Analyst before joining Xcellon. He is an Economics graduate of the prestigious Olabisi Onabanjo University (OOU) before joining Xcellon. Hakeem possesses strong analytical and problem-solving skills with the ability to make well thought out decisions. He is presently the Chief Finance Officer of Xcellon Capital Advisory.

### **Oluwaseun Olaoye- Senior Associate (Research and Investment Advisory)**

Oluwaseun is the head of Research and Investment Advisory Department at Xcellon Capital Advisors Limited. He has extensive experience in both research and investment management. He began his career in Research & Economic Intelligence Group, Zenith Bank PLC as a Research and Economic Analyst. He later joined the Research and Investment Management Department in Marina Securities Limited as a Research and Investment Analyst. At Marina, his well-grounded experience in Investment Advisory Services, Equity and Economic Research and Portfolio Management saw him managing portfolios in excess of N5.0bn. He received his undergraduate education at the University of Ibadan, Nigeria from where he graduated with bachelor's degree in Agric. Economics (First Class Honors). He obtained his master's degree in economics from University of Lagos Nigeria.

## Our Team

### **Irene Omame Ndukauba- Group Head Human Resource & Corporate Service**

As the Head of Human Resources & Corporate Services at Xcellon Capital Advisors Ltd, Irene is driven by a passion for cultivating a thriving and inclusive workplace culture and this comes with the responsibility of impacting value through initiating talent acquisition and retention, onboarding mechanisms, employee engagement, performance management, employee relations, learning, development, diversity, HR strategy and planning.

She holds a Bachelor's degree in Business Administration and Management from Madonna University, Nigeria and is a certified member of the Human Resource Certification Institute (HRCI).

### **Nolly Ibuchim Ogor LLM, BL, LLB (Company Secretary)**

Nolly Ogor is a Legal Practitioner with qualification to practice in Nigeria as Barrister and Solicitor and core expertise in domestic and international commercial Law. She holds a Master of Laws degree (LLM) in International Commercial Law from the University of Reading, United Kingdom, and a Bachelor of Laws (LLB) degree from Rivers State University of Science and Technology.

## Our Team

She is also an astute Company Secretary and a member of several professional networks including the Nigerian Bar Association (NBA), Nigerian Bar Association- Section on Business Law (NBA - SBL), and Nigerian Bar Association - Section on Legal Practice (NBA - SLP). She is in line to receive her certification as an Associate International Arbitrator (ACIA – Arb) from the “Chartered Institute of Arbitrators”, United Kingdom. She has several experiences in advising and handling both litigation and non-litigation legal issues on domestic and international corporate/commercial transactions, transnational law issues of corporate entities and their key stakeholder since her call to the Nigerian Bar Association, she has garnered key expertise and made valuable contribution working on various high-value transactions across diverse sectors, industries and players such as the oil and gas sector, construction industry, non-bank financial sector, investment banking, hospitality industry, government parastatals, amongst others.

In 2017, she was instrumental in recovering over 20 hectares of land for the Government of Rivers State and increasing the out of court settlement rate for the year. In 2018, she led a team that conducted legal due diligence for various corporate entities in the oil and gas sector and averted a total of over a hundred million naira in wrongful stakeholder “pay-outs” while increasing speed and ease of project delivery.

## Our Team

In 2018, she led a team that conducted legal due diligence for various corporate entities in the oil and gas sector and averted a total of over a hundred million naira in wrongful stakeholder “pay-outs” while increasing speed and ease of project delivery. In 2019, she was instrumental in averting a pitfall in a maritime vessel cross-border transaction worth over a Three Hundred Million (300,000,000) US dollars and facilitated a private/ public partnership project with an estimated value of over eight hundred million naira (1,000,000,000,000) with over sixty percent (60%) of the budget designated for building construction.

### **Blessing Isioma Okike- Associate Financial Analyst**

Blessing Isioma Okike is an Associate Financial Analyst at Xcellon Capital Advisors. She holds a Bachelor of Science degree in Microbiology from the University of Benin. She transitioned into the finance sector after graduating with a degree in Microbiology, fusing her scientific knowledge with financial analysis. She contributes to the compilation of research reports, data analysis, and financial reports by providing insightful financial news updates and helpful recommendations.

Blessing encourages creativity and shared success with a collaborative and team-oriented attitude, improving the lives of others. Blessing keeps advancing as a young professional in finance and research, thanks to her background, great abilities, and commitment.

#### **Daramola Omolara Lydia- Associate Financial Analyst**

Daramola Omolara Lydia is a highly accomplished professional with a strong educational background in Banking and Finance. She holds a Higher National Diploma from Polytechnic Ibadan, where she demonstrated exceptional academic performance. Currently serving as an Associate financial analyst at Xcellon Capital Advisors, she plays a pivotal role in supporting the efficient functioning of the organization's departments, primarily focusing on collaborating with the Human Resources department. Daramola is known for her strong work ethic, reliability, and positive attitude, as well as her interpersonal skills and professionalism. Her commitment to excellence and continuous professional growth is evident in her work as an Associate financial analyst at Xcellon Capital Advisors.

## Contact Us

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